

Easy Savings Opportunities



INTALERESM
ELEVATING THE HEALTH OF HEALTHCARE

| Category | Contract # | Supplier | Highlights |
|--|------------|--|---|
| Computers & Hardware | VH10213 | CDW Government | Discounts beginning at 15%. |
| | VH11176 | SHI International, Corp. | Includes full portfolio of hardware & software. |
| | VH10863 | Southern Computer Warehouse | For large volume deals, may extend further discounts to continue to offer best value pricing. |
| Document Destruction | VH10400 | Shred-It | Pricing depends upon usage of Shred-it program. |
| Insurance | NEW | Arthur J. Gallagher & Co. | Provides insurance and risk management services. Savings average 10-25%. |
| Magazine Subscriptions | VH55200 | All Magazine Subscription | 35% Discount. |
| | VH36000 | Intercontinental Magazine Subscriptions | 35% Discount. |
| Medicare Revenue Enhancement | NEW | WellTrack ONE | Annual Wellness Visit Program - earn up-to additional \$1,200 per patient annually. |
| Office Supplies, Equipment, & Furniture | VQ15100 | Konica Minolta - Copiers/Printers | You can expect to reduce overall production costs by up to 40%. |
| | VH57900 | Office Depot | Nearly 15% savings + up to 7% annual rebate. |
| | VQ19100 | Pitney Bowes | 12% off equipment; 14% off software; 15% off supplies. |
| | VQ27700 | Ricoh Americas Copiers | Up to 12% savings on committed tier. |
| | VH10115 | Staples | Up to 3% annual rebate on Staples branded. |
| Pharmacy Distribution | DP10015 | Anda, Inc. | Next day delivery with low mark-up percentage. |
| | DP00100 | Besse Medical | Next day delivery with low mark-up percentage. |
| | DP00600 | CuraScript | Next day delivery with low mark-up percentage. |
| Shipping - Inbound & Outbound | AS10099 | FedEx | Discounts begin at 30% Express / 16% Ground. |
| | AS10019 | UPS | Discount depends upon usage of program. |
| Telecom | VH10871 | CarrierSales | Telecommunication cost reduction consultant. |
| | AS91233 | Sprint | 23% Corporate Discount/ 22% Employee. |
| | VH11382 | Tryon Clear View Group | Savings found 98% of time on Telecom (22.6%), Waste (33%) & Copier (29%). |
| | AS10032 | Verizon Wireless | 22% Discount Corporate / 22% Employee. |
| Translation Services | AS91243 | Language Line Services | 32% Discount. |
| Vaccines | Various | GSK, Merck, & Sanofi | Multiple Vaccine & Pharmaceutical Contracts. |